



## Cincinnati Youth Collaborative Grant Writer

**Position Title:** Grant Writer

**Reports to:** Director of Development

**Background/Position Summary:** The Grant Writer is a critical role in a fast-changing organization. Under the leadership of the Director of Development, the Grant Writer works closely with all program and development staff and executive leaders to oversee grants management and prospective donor research which contribute to the success of fundraising at Cincinnati Youth Collaborative.

**Essential Job Functions, Duties & Responsibilities:**

- Oversee and act as Cincinnati Youth Collaborative's primary expert for its grant making process including grant administration policies, systems, grant writing and submission, and proper documentation to ensure compliance, incorporate best practices, and ensure excellent donor cultivation and stewardship.
- Research, collate and vet funding opportunities from Federal, State, Local and private philanthropic sources and make considered recommendations for "best fit" opportunities.
- Work with Cincinnati Youth Collaborative program, finance, IT and other administrative staff to ensure an accurate, timely, efficient, and compliant process for the entire grant life cycle from proposal to evaluation.
- Track all fund development efforts including those of grants, individual donors and corporate/business. Develop internal reporting systems including an ongoing CYC Fund development calendar, write proposals and reports, and maintain excellent grant records.
- Monitor and manage fund development income goals, reporting periodically as required and upon request.
- Measure and evaluate all programs falling under the realm of fund development recommending change as determined for increased effectiveness.
- Produce organizational donor profiles for individuals, corporations and foundations which include a prospect's financial capacity, ability to give, willingness to give, charitable interests, and connection to Cincinnati Youth Collaborative.
- Work with the development staff and others as needed to improve the organization's fundraising strategies.
- Provide general support of development staff and work on special projects as needed.
- Participate as a member of the Program Committee.

**Qualifications:**

- BA/BS Degree; Master's Degree preferred
- 3 to 5 year's grant writing experience

### **Knowledge, Skills & Abilities:**

- Knowledge, experience, and application of best practices in grant administration and writing.
- Analytical capabilities with accounting procedures and processes for structuring projects.
- Understanding of current IRS regulations related to foundations as well as substantial knowledge regarding legal and compliance requirements and procedures.
- Knowledge of grants management software and information technology skills and CRM systems, preferably E-Tapestry.
- Excellent communication skills both oral and written.
- Knowledge and familiarity with research techniques for fundraising prospect research.
- Strong project management and time management skills; highly organized and detail-oriented.
- Demonstrated capacity to frame complex situations and present options.
- Ability to provide guidance to people with a wide range of cultural backgrounds, training and experience.
- Enjoy working independently and as part of a team.

### **Physical and Mental Demands**

The physical and mental demands described here are representative of those that must be met by an employee to successfully perform the essential functions of this position. Reasonable accommodations may be made to enable individuals with disabilities to perform the essential functions of this job. The employee is:

- Able to sit, stand, walk, climb, stoop, kneel or balance with body motor skills sufficient to enable incumbent to move around the environment.
- Digital dexterity and hand/eye coordination in performance of tasks.
- Able to speak and hear.
- Able to lift and move up to 10 pounds and occasionally lift and move up to 25 pounds.
- Able to use hands to finger, handle or feel, and reach with hands and arms.
- Specific vision abilities include close vision, distance vision, color vision, peripheral vision, depth perception and ability to adjust focus.
- Able to compare, decide, problem solve, analyze, instruct and interpret.

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