

CYC Board Meeting Agenda
William H. Taft Elementary School
270 Southern Ave.
Cincinnati, Ohio 45219
Tuesday, May 15, 2018
8:30-10:00 am

Agenda Item	Intent	Who Leads
<ul style="list-style-type: none"> Welcome Mission Moment Approval of March 20, 2018 Minutes 	Inspiration Approve	8:30 – 8:45 Toi Jones
Strive Partnership	Inform	8:45-9:20 Byron White, Executive Director
Committee & President Reports: highlights for discussion only <ul style="list-style-type: none"> Governance: Program: Development: Marketing: Volunteer: Finance: 	Update/Inform Update Update Update Update Update	9:20-9:40 Toi Clarke Jones/Dan Molina Greg Metz Todd Wade/ Dave Jeff Wampler/Dave Barbara Szucsik Steve Condon/Jenny Jostworth
President Report:		Jane
CYC Growth Strategies	Discussion	9:40-9:50 Dave/Jane
Cheri Jordan, Barbara Seibel Spirit Award	Celebration	9:50-9:55 Jane
Old Business:		
New Business: <ul style="list-style-type: none"> Slate for New Board Members Annual Meeting Information 		Dan Molina Toi Jones

Next Board Meeting: (Date and location TBD)

Upcoming events:

Outstanding Student Awards- **June 4, 2018**
 Dream Makers Celebration- **October 4, 2018**

CYC empowers vulnerable children and young adults to overcome obstacles and succeed in education, career and life.

Directions from: Cincinnati Youth Collaborative
301 Oak St, Cincinnati, OH 45219

To: William Howard Taft Elementary School
270 Southern Ave, Cincinnati, OH 45219

Head west on Oak St toward Highland Ave

Turn left at the 1st cross street onto Highland Ave

Turn right onto William Howard Taft Rd

Turn left onto Auburn Ave

Turn left onto Southern Ave

5 min (1.2 miles)

Parking:

There are limited spaces in the school parking lots. Parking spaces are available on Young Street near the school.

**Board Minutes
Withrow High School
Tuesday, March 20, 2018**

- Board Members Present:** Toi Jones, Kenneth Webb, Jesse Turner, Steve Condon, Greg Metz, Gail Williams, Tom Marth, Todd Wade, Jeff Wampler, Michelle Hershey, Yvette Simpson, Stephanie Shepherd, Dan Molina, Tony McDaniel, Stephen Avila, Laura Mitchell, Kathy Vuturo, Amanda Penick and John Fickle
- Board Members Absent:** Jack Geiger, Barbara Szucsik, Ken Cartwright, Chuck Ackerman, Jim Price and Doug Brueckner
- Staff Present:** Dave Plogmann, Maurice Huey, Jenny Jostworth, CYC Withrow Team, Judith Moore Tucker, Abasi Key, Jordan Merrell, Je'Von Calhoun and Destyne Martin and Karen Connell
- Guest:** YWCA Rising Star, Hannah Taphorn

I. Welcome:

Toi Jones

- Toi called meeting to order at 8:35 A.M.
 - Toi introduced YWCA Rising Star, Hannah Taphorn
 - **Mission Moment-** CYC's Withrow Tiger Team and Students. Judith, CYC Team Lead gave an overview of the CYC/CPS partnership and introduced the CYC Team. Students representing CYC programs, JCG, Talent Search, Mentoring and AmeriCorps were introduced and briefly spoke about their experiences and the successful impact CYC has made in their lives.
 - **Principal Jack Cory** spoke about student leadership. His example was the recent student walk-out and the leadership showed during the demonstration- He said the students performed remarkably well. He indicated that he planned to continue to leverage the voices of the student organizers of the walk-out going forward. He also shared a story about running around the track at the school to demonstrate the concept of "just take 1 more step".
 - Also discussed:
 - Preparations for student success- testing and ACT prep
 - Supportive CYC and school staff
 - Trades/Apprenticeships and the benefits
- He said parents expect the school (Withrow) to be everything for the student. With CYC we get very close. Principal Cory thanked CYC for the great partnership and everything we do and asked for continued support.
- January 16, 2018 board minutes approved by board (*Toi highlighted a few items from the minutes*)
 - Board terms have been added to the roster under your name
 - Celebrating Staff- Board members have signed up through March to communicate with staff in a personal way. Please contact Karen to sign up for April- June
 - Annual board self- assessment survey- Expect to see it in the next couple of weeks
 - CYC BS Spirit Award Recipient, Cheri Jordan was in a car accident last night and will not be here today. She is doing okay and will be celebrated at the next board meeting.
 - Please keep Jane and her family in your prayers. She is dealing with illness in her family.

II. CPS Career Pathways and Partnerships

Laura Mitchell

- Laura spoke about the 3 things that CPS staff and partners do, the 3 E's- We put kids in the role of work, military and some form of schooling after graduation. We are about Pre K-12 and want safe schools for families to bring kids to, a place of destination for people looking for employment and a place of destination for employers.
- Career-Based Learning Partnership- (see handout) Pre k-12 grade. It starts in 3rd grade. An advisory block of time has been added where they explore career options.
 - Awareness- grades 3-5
 - Exposure- grades 3-8, Kids are exposed to different career clusters each quarter. By the end of 8th grade they have experienced all 16 clusters.
 - Readiness- grades 9-12- experiences, speaker bureau, job shadowing, mock interview, etc.
 - Employment- grades 12- focus on employment
- BECC- Represents all 16 career cluster and they recruit colleagues in their industry to volunteer
- Scholarship Programs- UC, Ohio State and other universities with good track record with graduating students
- Creating Pipeline w/ University- Started an IT Pipeline this year through UC, grades 9-12 and a teacher's pipeline at Miami University will start next year. A pipeline will be established with all 16 career clusters.
- Academically prepare all students for college.
- Pipelines- Partnerships with companies to create opportunities for students who are not planning to attend college.
 - Logistics- Manufacturing, public safety, professional careers and IT
 - Military- focus on higher ranks in the military
 - Cyber Security opportunities
- Laura encouraged everyone to visit the CPS Podcast where questions are asked and answered. She also presented a one minute CPS video about the different employment opportunities for students.

III. Committee & President Reports: Updates Highlighted

- **Governance:** CEO Search Update Toi Jones/ Dan Molina
 - Search firm has been selected
 - Questionnaires for input will be sent out to board, and separate ones for staff and search committee
 - Dan gave a brief overview of the search committee and named the individuals who will serve.
- **Program: Highlights** Greg Metz/ Maurice Huey
 - Greg gave a brief overview about the college mentoring data 2016 vs 2017. He said there have been a positive increases in GPA and engagement. Overall a productive year
 - Cincinnati Pride Grant decided not to go forward with our program plan
 - Maurice spoke about the annual JCG city-wide student competition is coming up and will be hosted by WKRC Ch. 12. The winners will go on to compete state-wide.
 - CYC is continuing to partner with Urban League – The Child Poverty Collaborative. We are currently working with two families.
 - As a follow up to Principal Cory's comments about the student who led the demonstration, Jeff Wampler commented about finding specific mentoring opportunities for leaders who are identified in non-traditional ways. Specifically, the students who were leading the demonstration were not the typical leaders you would expect (athletes, class president, etc) but instead were "unexpected" leaders. Principal Cory put a focus on staying connected with this group going forward.

Jeff felt that this example underscored our opportunity to source both mentors and mentees from these pools of "unexpected" leaders. This spurred additional supporting discussions with other board members. More comments were made by Kenneth, Dan, Toi, Yvette and Laura Mitchell and board continued discussion.

- **Development:** **Todd Wade/ Dave Plogmann**
 - Todd- Trivia Night was successful- online bidding generated 4K
 - Golf Outing coming up- We still need auction items
 - Golf sponsorships- Marquee sponsors are needed
 - Gearing up for Dream Makers Celebration- kick off meeting is on April 4, 2018
 - Toi suggested that board donate two items each for golf outing and DM. Gail volunteered to coordinate this effort.
 - Dave suggested some donation/gift ideas
 - No keynote speaker this year- will focus more on the students
 - Working on a quantitative and qualitative research project
 - Circle of trust mailing

- **Finance:** **Steve Condon**

Steve gave an overview of the budget. He highlighted the projected deficit and said it is significantly worse than expected, 195K vs 129K.

IV. **Action item:** CYC Growth Strategies will be discussed at next meeting

V. **Executive Session**

Toi Jones

Respectfully submitted,



Jack Geiger,
CYC Secretary

CYC's on-time graduation rate is 96%!

StrivePartnership Overview CYC Board Meeting

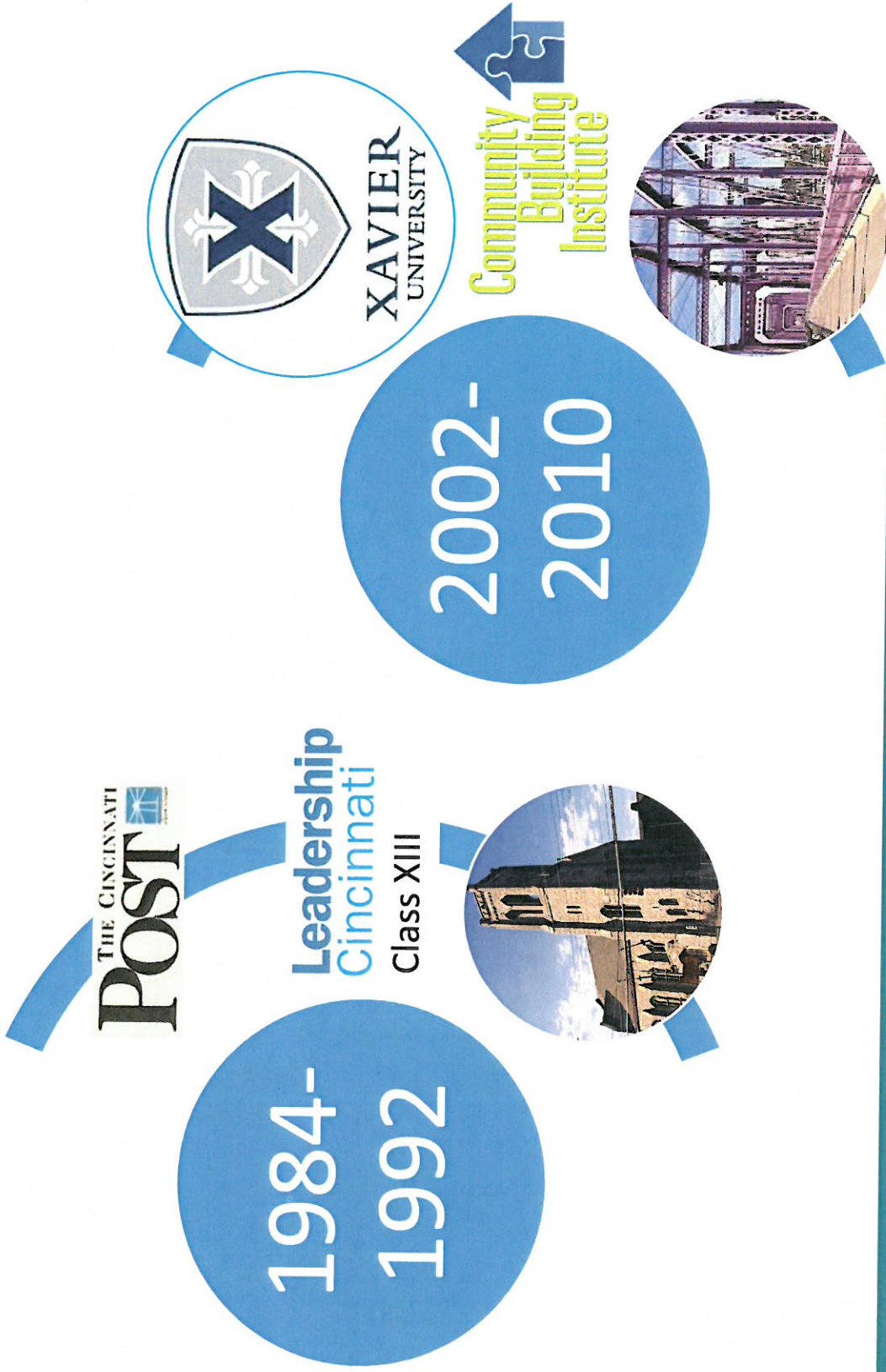
Byron P. White

May 15, 2018



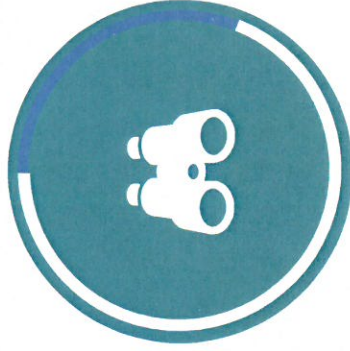
StrivePartnership
Cincinnati & Northern Kentucky

My third stint working in Cincinnati





StrivePartnership Statements



Vision

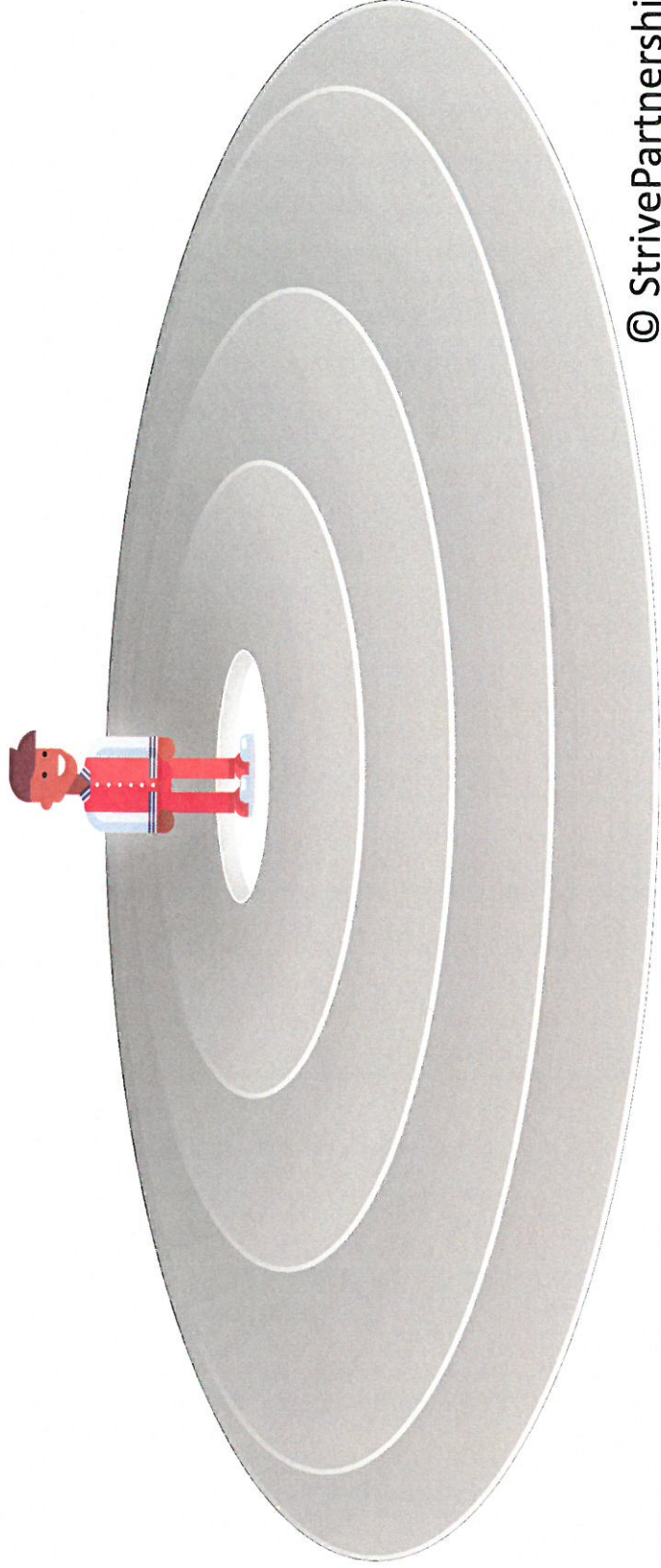
Every child and learner, from every community in Cincinnati and Northern Kentucky, succeeds from cradle to career.



Mission

StrivePartnership fortifies the urban education ecosystem in Cincinnati and Northern Kentucky to ensure that it nurtures the success of every child and learner from cradle to career.

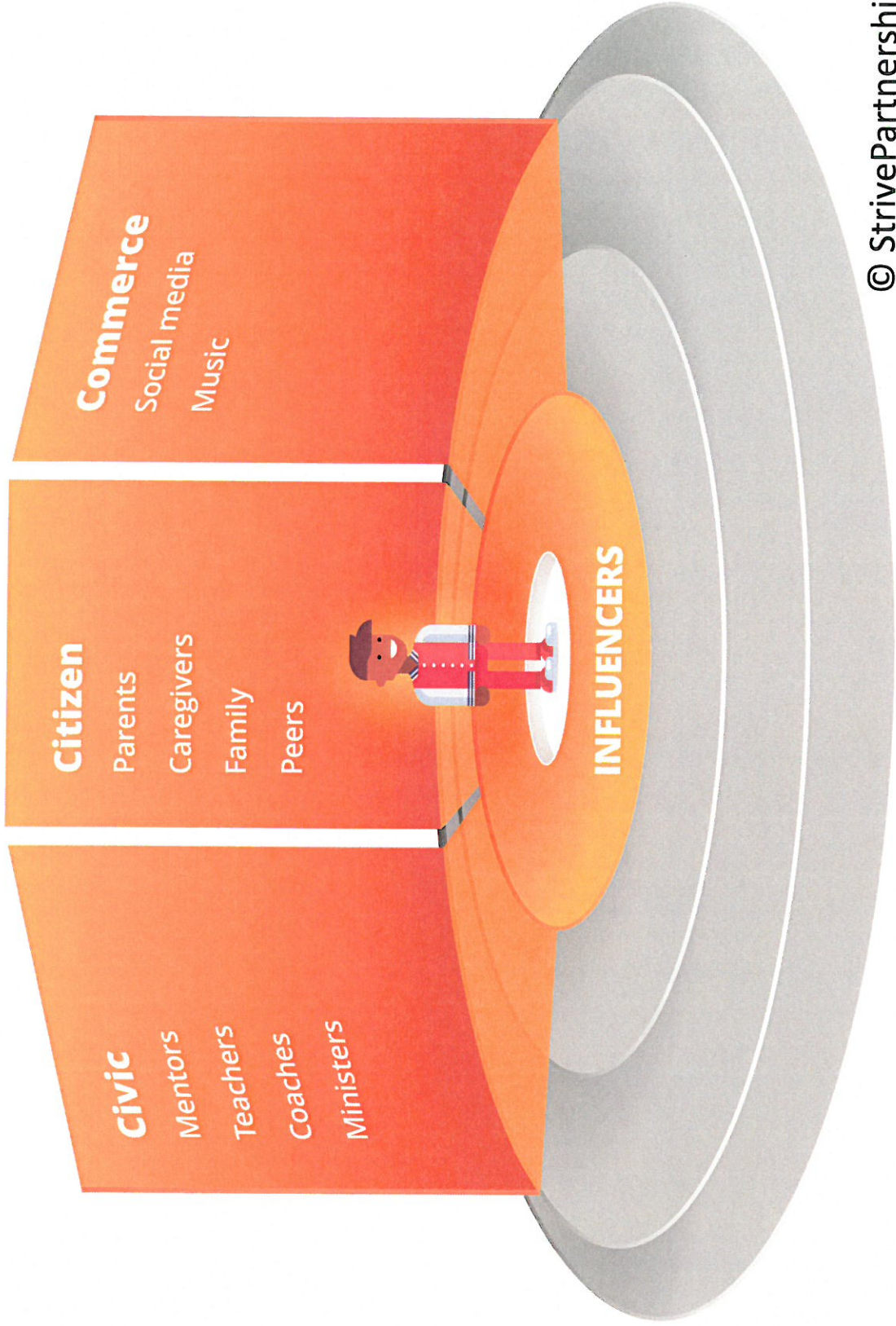




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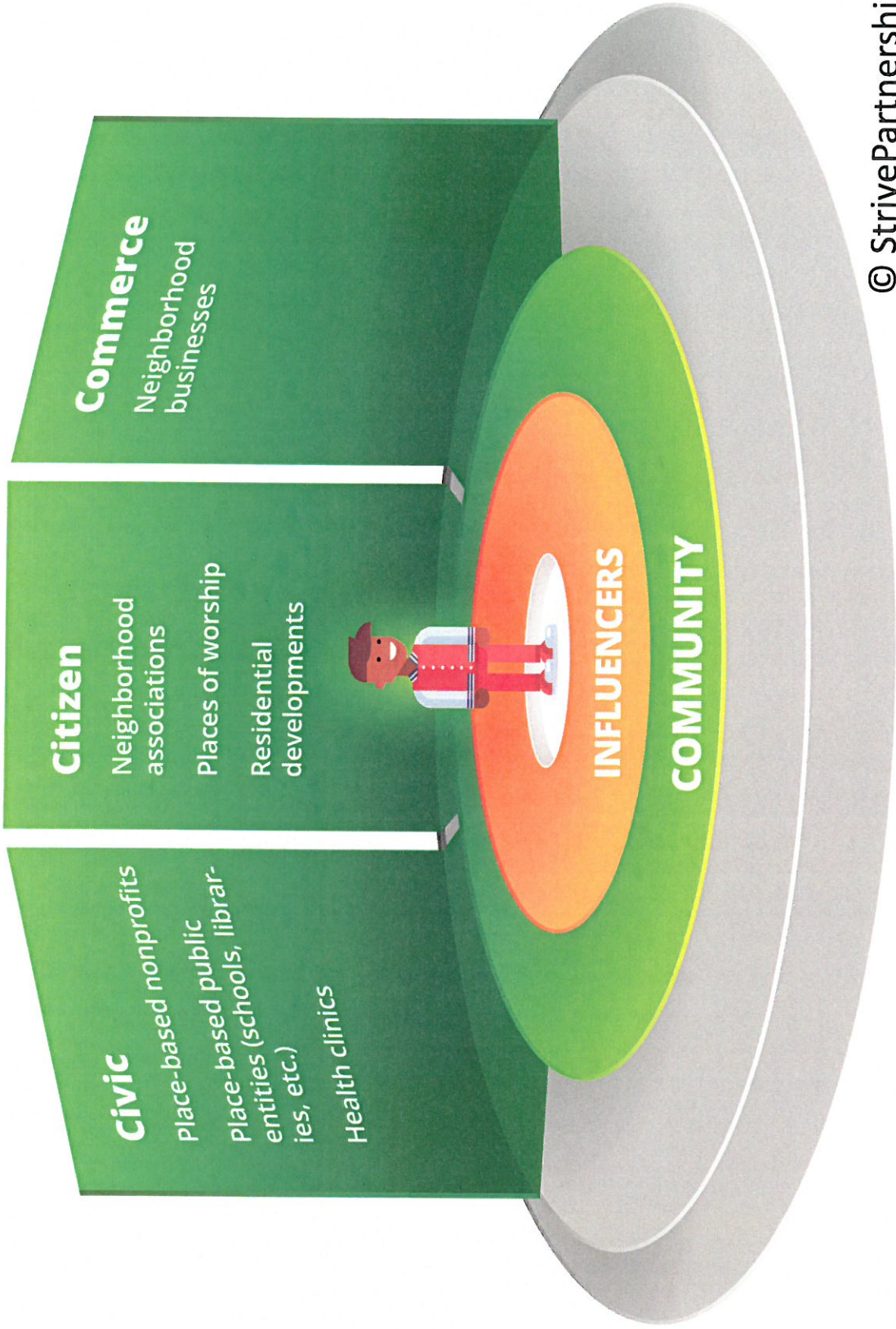
StrivePartnership
Coventry & Northham Society



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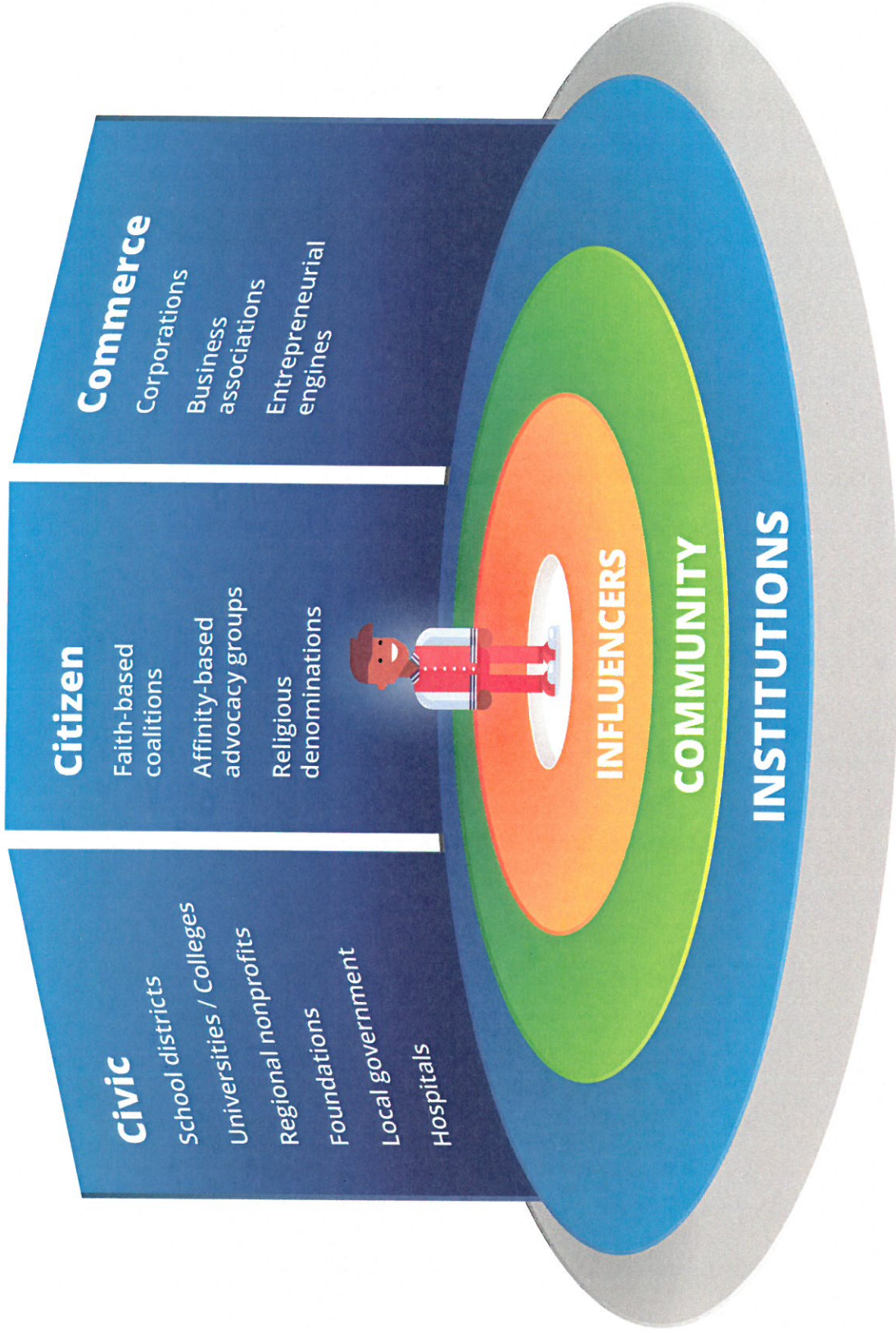
StrivePartnership
Chancellor & Northern Kentucky

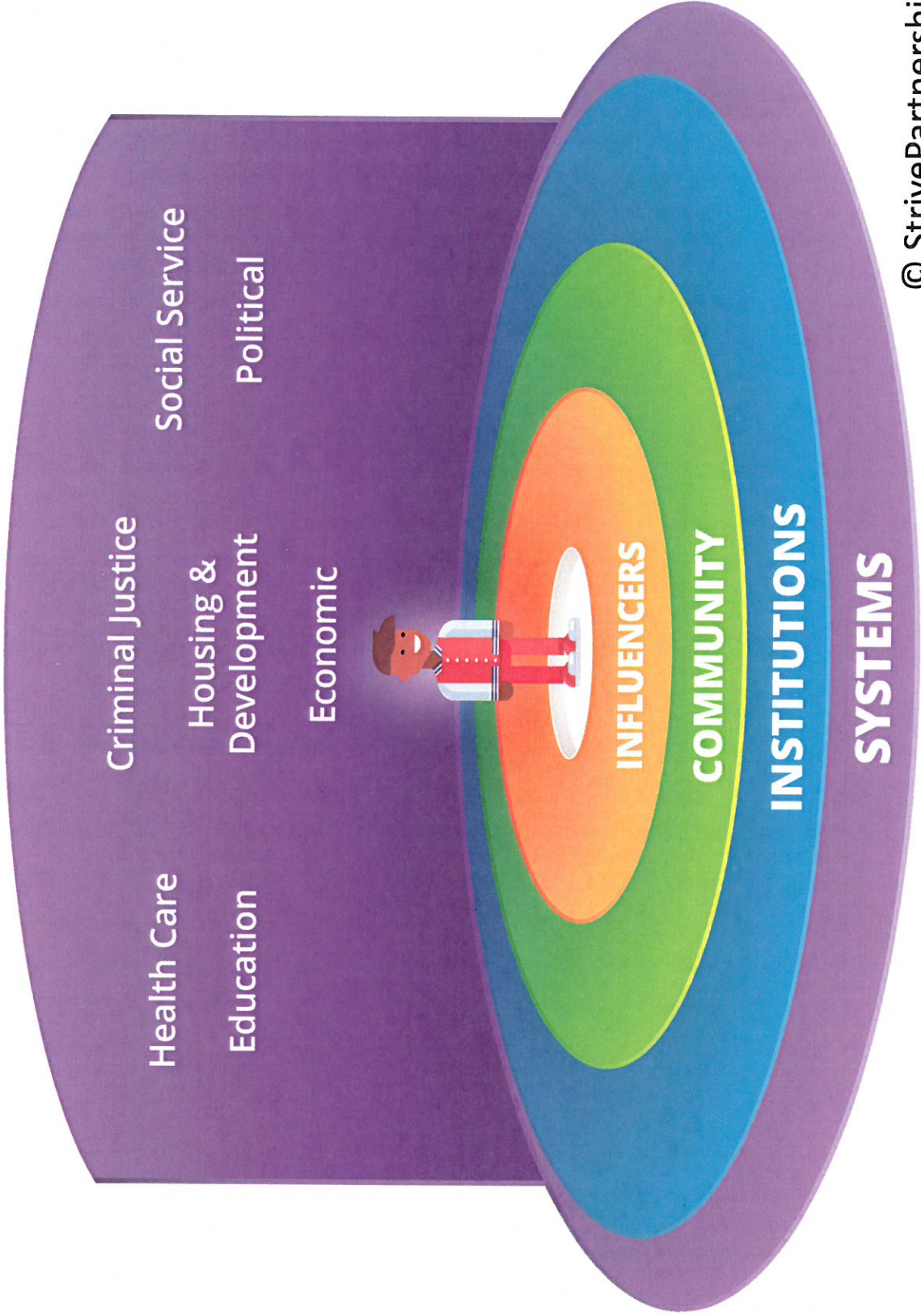


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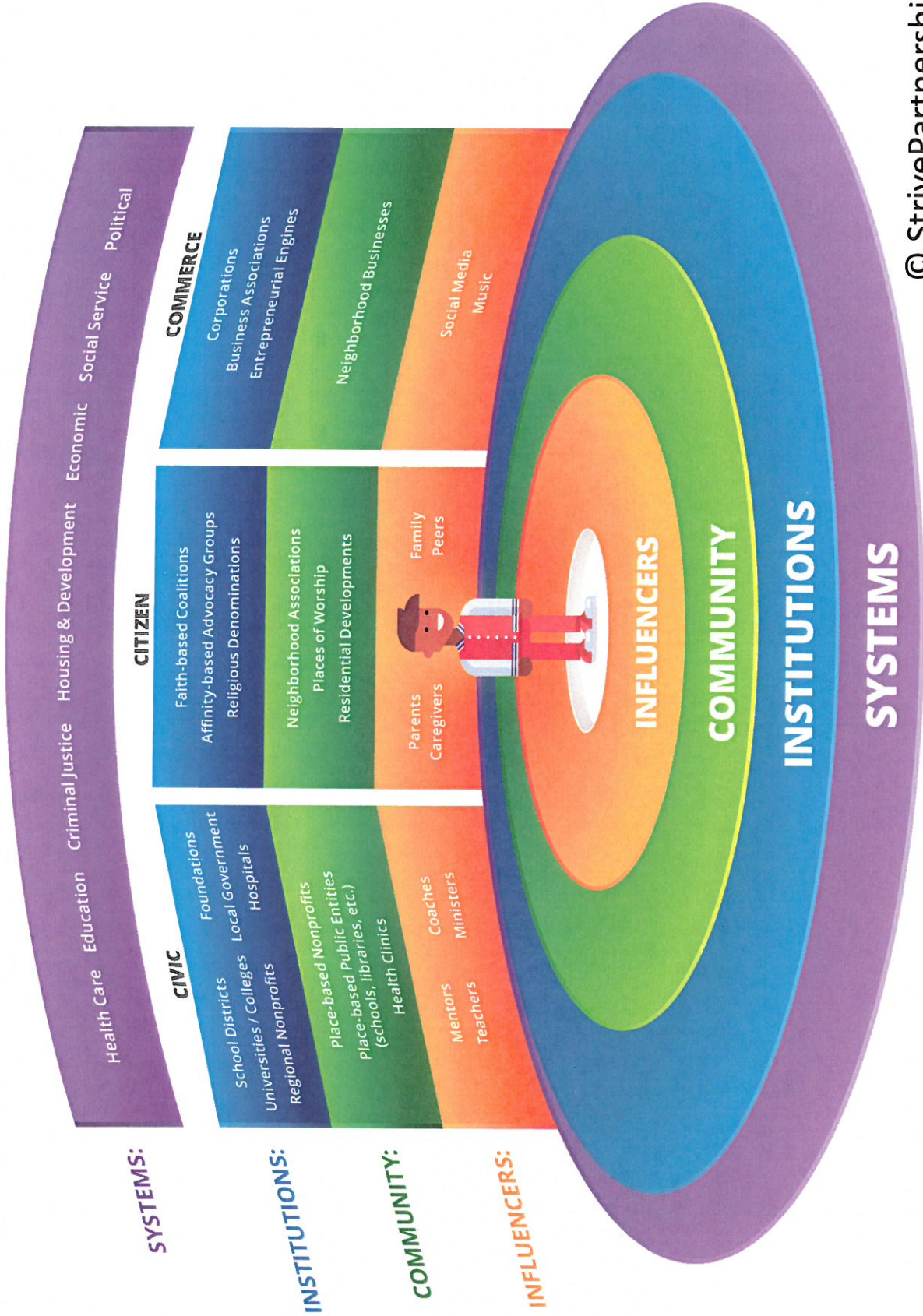


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Cincinnati & Northern Kentucky





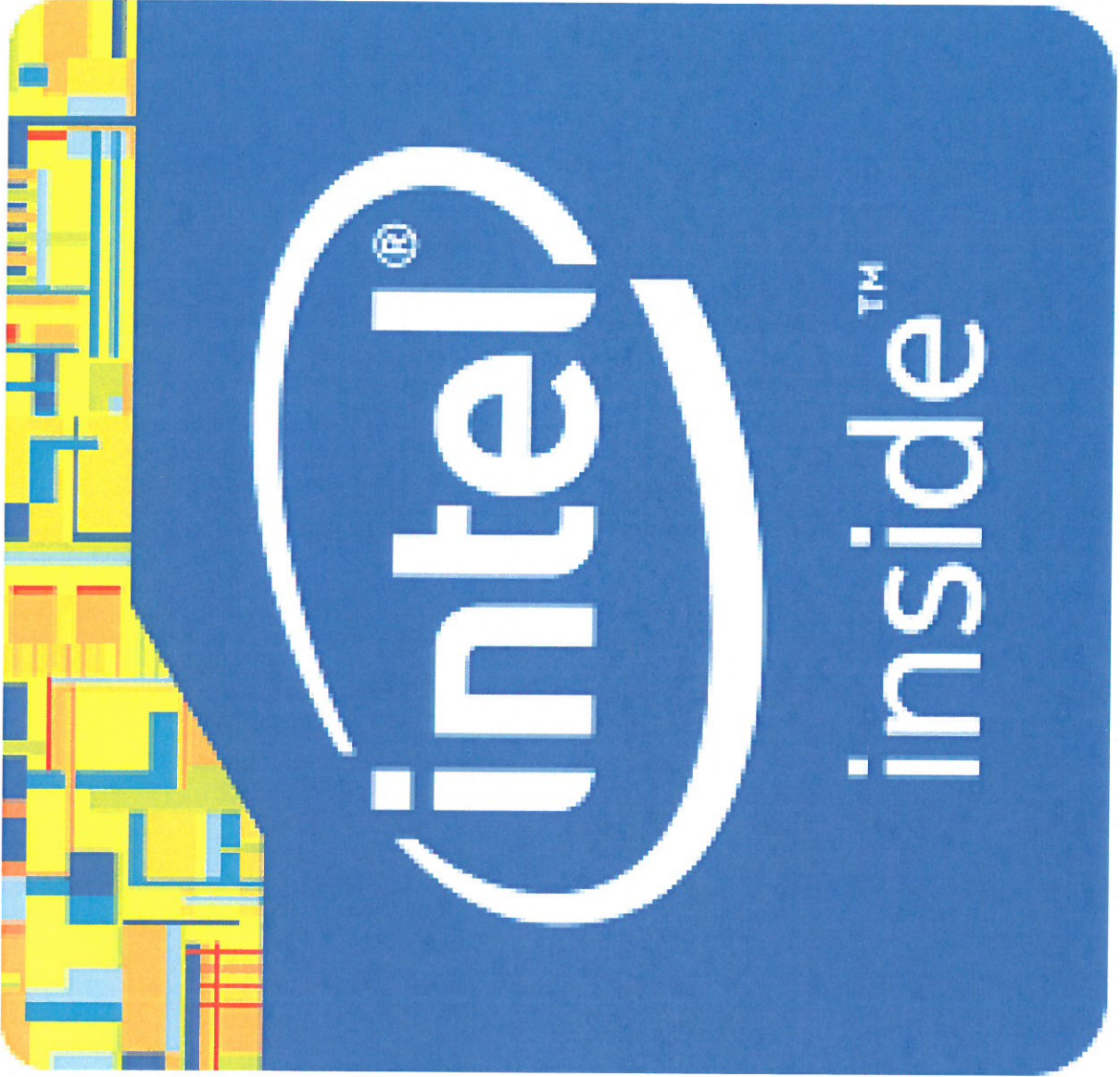
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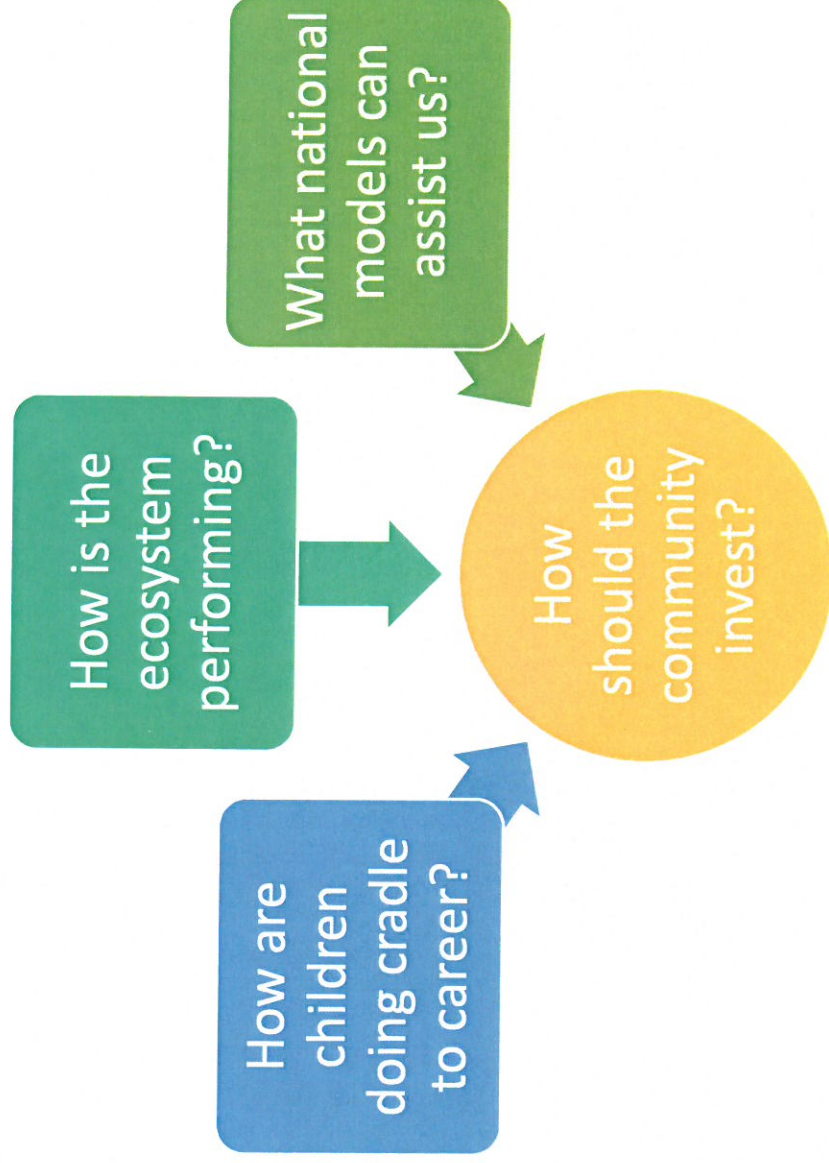


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Cincinnati & Northern Kentucky

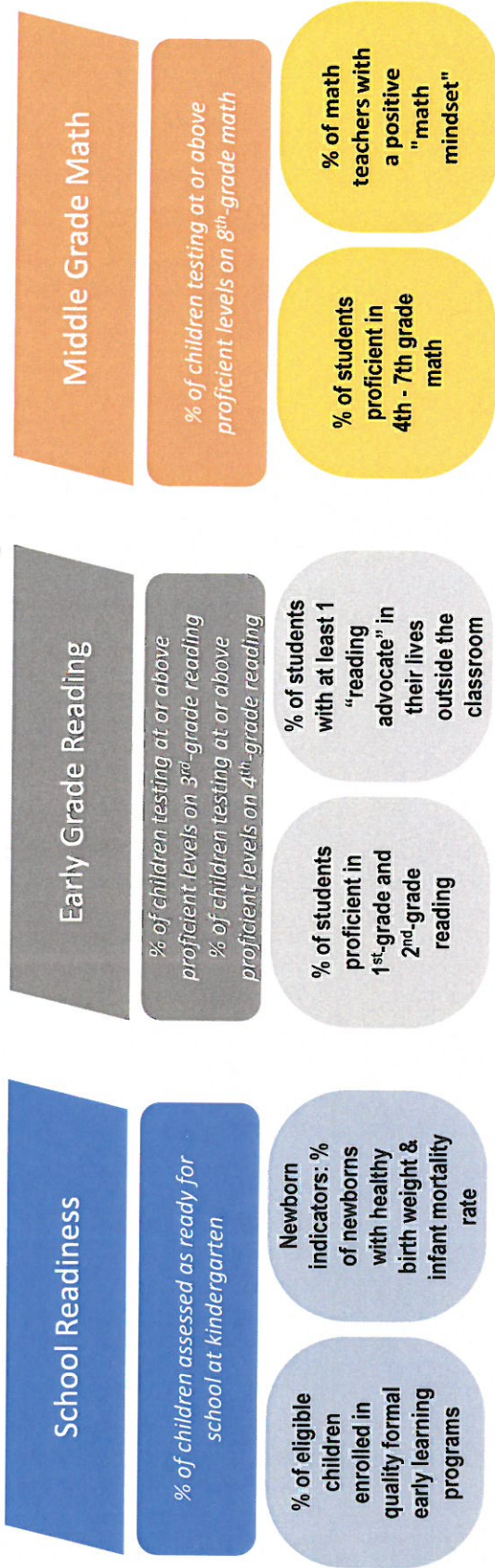


StrivePartnership
Original & Nonparticipating

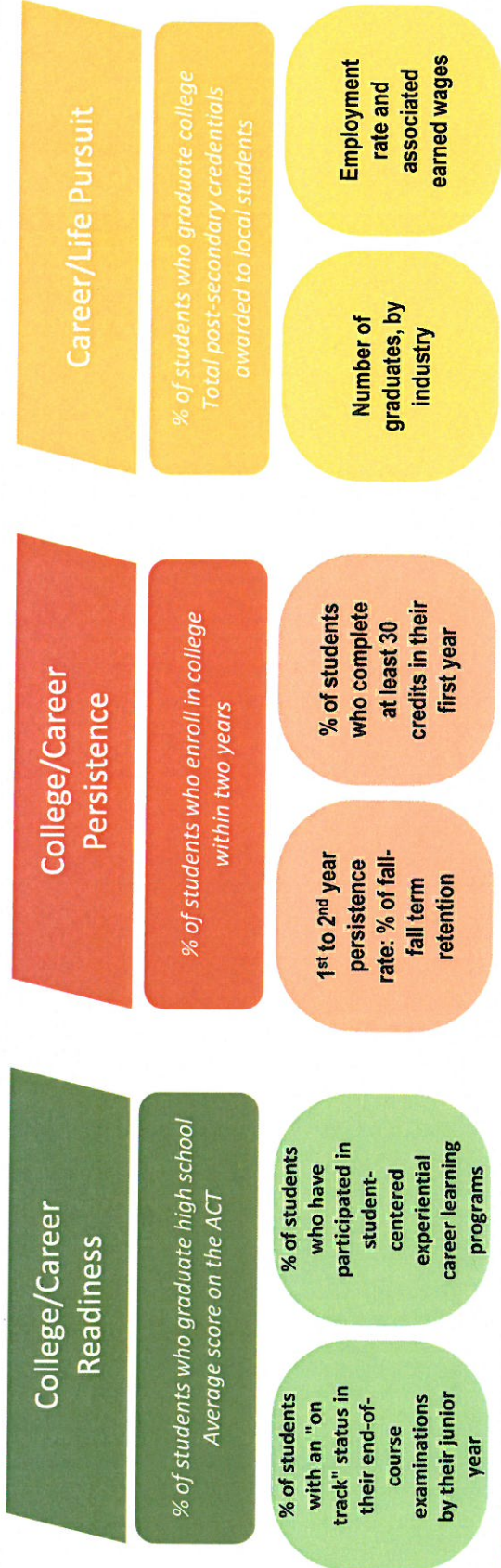
StrivePartnership Value proposition



TRIADS Outcomes Indicators Expansion



Social Emotional Learning

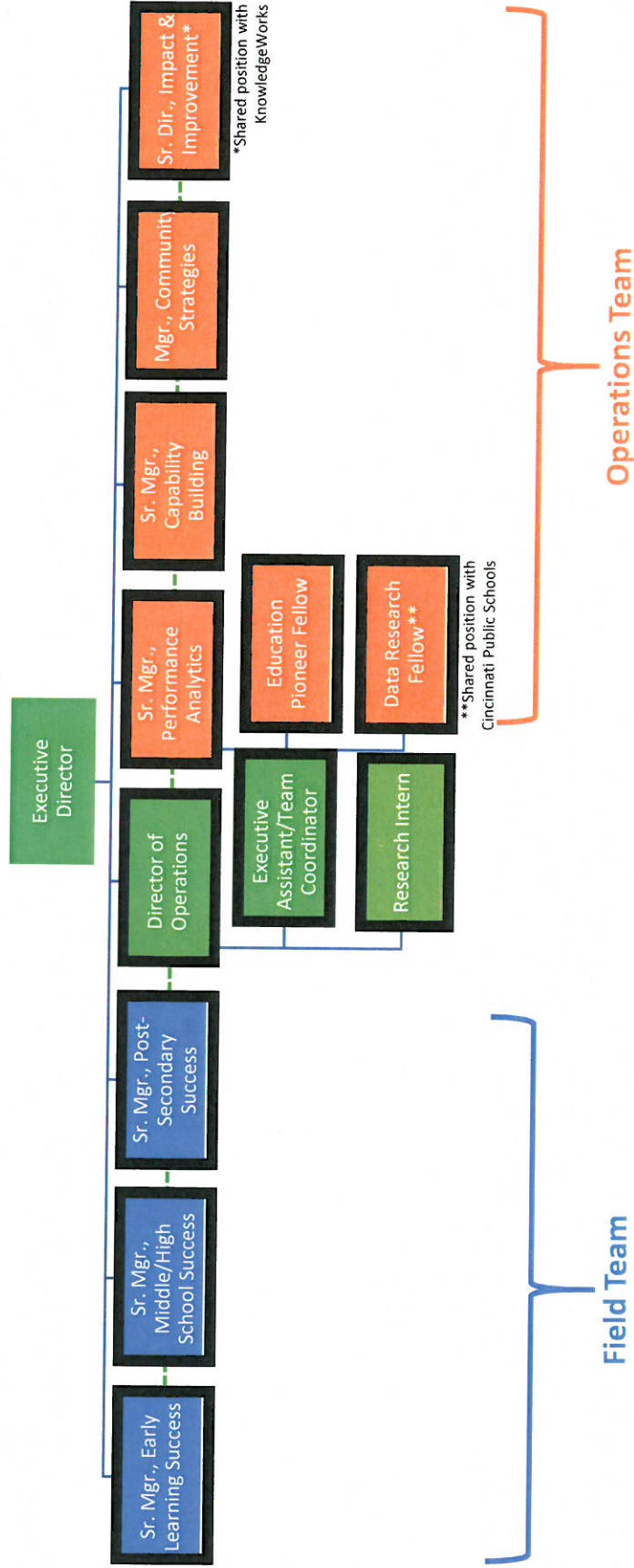


Social Emotional Learning

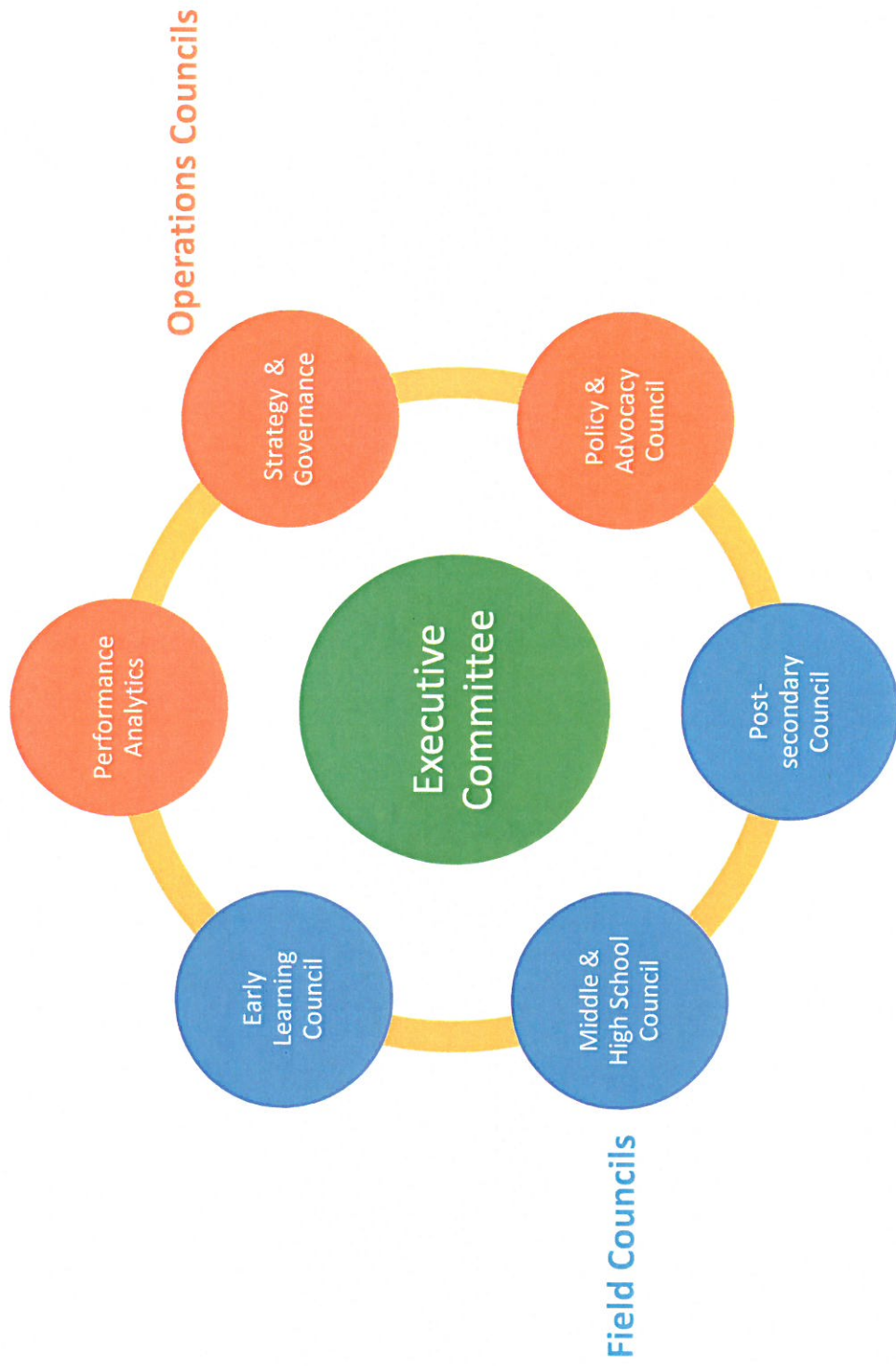


StrivePartnership
Connect & Nurture Learning

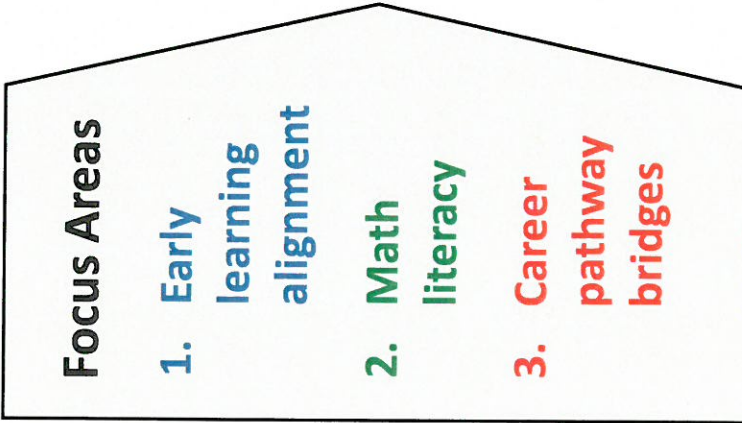
StrivePartnership Staff structure



StrivePartnership Advisory Structure



How should our community invest?



	KINDERGARTEN READINESS	EARLY-GRADE READING (3 rd -Grade Reading)	MIDDLE-GRADE MATH (8 th Grade Math)	COLLEGE/CAREER READINESS (High school graduation)	COLLEGE/CAREER PERSISTENCE (Post-secondary enrollment)	CAREER/LIFE PURSUIT (College graduation)	OPERATIONAL EXCELLENCE
LAUNCH				Graduation Guarantee	Competency-based Data Sharing Network	intergenerational Success Project	Community Deep Dive Ecosystem Inventory & Assessment Math/Science Teacher Pipeline
LIFT	Preschool Promise Support	Every Child Capital Investments	Math Mindset Promotion Math Lab Pilot	My Tomorrow Career Pathway Bridge			Outcome Indicator Reports and Dashboards Enhancement CISD/Covington Partners Data Analytics Enhancement ImpactU Outcomes Management
LEARN	CVIHA Family Support Initiative			Community Learning Center Redesign Black Greek Organization Facilitation	Faith-based College Support		Mentor/Tutoring Data Analysis CPS Central Office Facilitation



Career pathway bridges

- Lumina Talent Hub designation
 - ✓ 1,400 single mothers and their children
 - ✓ Brighton Center, United Way, PCW, community colleges
- CPS partnership agreements
 - ✓ Defines accountability with colleges and employers
 - ✓ Articulates data sharing
- Regional student data tracking platform
 - ✓ Track movement among K-12, higher ed and employers
 - ✓ Working with Ohio Education Resource Center at OSU



Byron P. White
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StrivePartnership

Program Committee

- **Mentoring:**

- We are exploring enhancing the quality of the mentoring relationships next year by offering interactive training sessions for small groups of mentors and mentees on a weekly basis. Mentors and Mentees will practice skills to improve emotion regulation and communication, as well as increase interpersonal effectiveness and resilience (Courtesy of UC Department of Psychiatry and Behavioral Neuroscience).
- We are also exploring enhancing the quality of the mentoring relationships next year by offering individualized training sessions to mentors and mentees who require intensive levels of support. Mentors and Mentees will practice emotion regulation and crisis management skills that will increase interpersonal effectiveness and resilience (Courtesy of UC Department of Psychiatry and Behavioral Neuroscience).
- After a successful group mentoring pilot program, we've been asked by 2 CPS District Initiatives, M.O.R.E. (Men Organized, Respectful, and Educated) and Girls 2 Women, to provide direct programmatic content in the areas of Life Skills, Anti-Violence, Anti-Drug, and Character Strengths to more of their students. This year 200 students benefited from this curriculum directly or through a train the trainer model. This expansion could potentially benefit close to 700 additional students next year if successful.

- **Jobs for Cincinnati Graduates:**

- The Annual Career Development Conference (CDC) was on April 24th, at Sharonville Convention Center. Attendance was high, approximately 375, representing multiple school districts, Superintendents, Principals, Counselors, Teachers, Partners and students.
- The CPS Middle School expansion will include Western Hills, Withrow & Woodward. In addition, WIOA will fund a Sr. Model program at Shroder. (All contracts are for 3 yrs.) There has been a request for another CPS Middle School program but we have not yet received confirmation from CPS.
- JCG is in the final stages of confirming internship sites for the Annual Summer Work Experience Opportunity program; an 8 wk. program,
- June 1st – July 27th. JCG will also implement a Summer World of Work Experience program for rising 9th graders that will also run 8 wks. The MS World of Work Experience is sponsored by Mr. John Pepper.

- **Talent Search/ AmeriCorps/ Gear Up:**

- As the year is winding down, the **Talent Search** Team is focusing on being sure our seniors are prepared to take this next step. We are primarily focusing on scholarships, college confirmations, housing applications, and placement testing. Talent Search Advisors are also focusing on helping the schools plan for Senior Signing Day and gathering information around the 3 E's.
- We are also planning for summer activities for our students at this point in the year.
- **AmeriCorps Ohio** College Guides Program is finishing up the school year. We have met our service goal numbers and are currently filling any gaps in services that may exist. Our College Guides are preparing for graduate school and/or the next phase of their life journeys.

- **GEAR UP** is winding down the 2017-18 academic year, including several end of the year events and celebrations. On May 3rd, GEAR UP had 105 seniors commit to their post-secondary plans for next year, including students entering college, trades, and the military. Next Monday, May 14th, the Norwood Middle School 8th graders will be celebrating their future careers at the 4th Annual Career Dinner which includes families.
- GEAR UP is getting ready to select two new GEAR UP Ambassadors per grade that exemplify all of the qualities of CYC and are fully engaged in our programming. These students will be invited to attend the first ever Ohio GEAR UP Youth Leadership Summit at Ohio Dominican University this June.

MAY BOARD MEETING – DEVELOPMENT AND MARKETING COMMITTEE NOTES:

Marketing:

- Qualitative and Quantitative Research Underway:
 - Qualitative Complete: Held 2 focus group with 25 “charitably oriented” individuals
 - Rich learnings. Currently in “info consolidation” mode
 - Will share key learnings/Exec Summary at or by next board meeting
 - Quantitative Phase to take place this month
 - N of 300

Development:

- Overall fundraising goals remain on track for this year
- Golf looking likely to achieve goal!
- Dream Makers fully underway:
 - Details: Honorary Chair – Kent Wellington
 - Regina Russo – MC
 - Theme: Every great dream begins with a dreamer (thanks Empower!)
 - Focus on programs and student success stories instead of a keynote speaker
 - 3 highlights: Mentoring, College and Career and Work Readiness featuring an alumni success story, a staff person spotlight and more
 - Thursday 10/4 at Music Hall
 - Goal is \$210,000 – up from record level of \$175,000 last year!
 - Taking committee approach for this year with 2 co-chairs – Joel Stone from 5/3 and Ellie Reiser from Comey Shepherd
 - Planning live auction, on-line items and paddle raise
 - Looking for additional experiential auction items. Challenge to the board “Top the top 5”. Come up with one that is better than what we have so far!
 - Current live auction planned items:
 - “Fiona Experience” at the Zoo
 - “Breakfast with John Pepper” at Red Fox Grill
 - Private Tour of Great American Ballpark plus player meet and greet for 6 people
 - In Home Dinner and Wine Tasting with Jeff Ruby restaurant chef
 - FC Cincinnati Experience (details tbd)
- Fiscal Year End – Graduation Direct Mail going out now
 - Building off successful holiday mailing



April Board Report – Highlights from Volunteer Committee

I. Opportunities to engage volunteers

- a. Todd Wade (board member/Leadership Cincinnati) has invited CYC to have a mentor/mentee come out and talk about their experience during the Leadership Cincinnati symphony meet-up event (5/9). Audrey will attend the event to give an overview of volunteering with CYC along with a Mentor/Mentee.

II. YP/Alumni Group

- a. Marcus and Maurice will take lead in establishing/building a YP board at CYC; group will provide guidance and engagement for Alumni Group
- b. CYC to be strategic with how it engages companies with YP's (i.e. invite Apple volunteer to be part of YP board)
- c. YP's thrive on the social aspect of volunteering – capitalize on this!
- d. Audrey to meet with Marcus, Maurice and Tyler in May
- e. Marcus and Matt will represent CYC at the YP Networking event at Graydon
- f. There will be a YP component to the Dream Makers event on Oct. 4th (Joel Stone and Marcus Thompson will spearhead)

Finance Committee

Meeting Highlights May 7, 2018

- Financial statements through March 31st were presented to the committee.
 - It was noted that a majority of the program expenses occur in the last quarter of the year
 - We are still projecting a deficit of approximately \$200,000 for FY 18.
- The committee also reviewed an initial draft of the FY 19 budget
 - Dave discussed the Development plan for FY 19 and FY 20
 - There is growth in JCG and College Mentoring in the FY 19 financial statements
 - The Committee has asked management to review the growth plan to ensure sustainability beyond FY 19

Cincinnati Youth Collaborative
Statement of Financial Position
March 31, 2018

	As of 3/31/2018	As of 6/30/2017	Mar - Jun Change
Cash and cash equivalents	\$ 480,771	160,205	320,566
Investment Account	3,020,169	2,704,573	315,596
Accounts Receivable **	244,280	407,907	(163,627)
Tomorrow Pledges, net of discount	274,364	399,914	(125,550)
Contributed Rent Receivable	31,823	126,826	(95,003)
Property and equipment, net	230	230	-
Prepaid Expenses	44,219	60,909	(16,690)
TOTAL ASSETS	\$ 4,095,856	\$ 3,860,564	\$ 235,292
Accounts Payable	\$ 15,157	26,625	(11,468)
Accrued Vacation	51,895	51,895	-
Accrued Payroll Taxes	18,738	5,725	13,013
Accrued Expenses	6,318	14,143	(7,825)
Fiscal Agent - CPS	13,221	7,878	5,343
Deferred Revenue	129,170	61,328	67,842
Net Assets	3,861,357	3,692,970	168,387
TOTAL NET ASSETS & LIABILITIES	\$ 4,095,856	\$ 3,860,564	\$ 235,292
** Accounts Receivable:			
Activities Beyond the Classroom	2,500	-	
Andrew Jergens Foundation	-	15,000	
CPS	31,036	10,592	
City of Cincinnati	8,333	5,667	
COBRA	-	(274)	
Community Connectors	4,381	20,851	
Gear Up Grant	12,680	42,566	
Grad Cincinnati	-	350	
Hamilton County - In School	75,965	147,606	
Pfau Foundation	-	40,000	
Talent Search grant	42,343	44,041	
United Way - JCG & Mentoring	55,500	38,313	
UC Med Mentors	1,710	-	
Pledges for 2018 Event Sponsorships	9,832	43,195	
Total	\$ 244,280	\$ 407,907	

**Cincinnati Youth Collaborative
Budget to Actual - Unaudited
As of March 31, 2018**

	Annual Budget	3/31/2018	Goal =75% of Budget	Projection
Income				
4005 Individual	195,000	171,993.89	88.20%	191,808
4010 Corporate and Business	40,500	37,304.28	92.11%	37,500
4015 Foundations	603,500	448,308.80	74.28%	688,000
4020 United Way allocation	125,000	76,000.00	60.80%	76,000
4022 Other Organizations	36,000	13,051.20	36.25%	20,000
4027 Child Poverty Collaboration Income	-	5,000.00	100.00%	5,000
4105 Talent Search	452,772	316,472.11	69.90%	452,772
4110 GEAR Up	274,770	157,907.26	57.47%	274,770
4120 Workforce Investment Act - WIOA	350,000	250,904.00	71.69%	422,012
4125 City of Cincinnati	100,000	78,666.69	78.67%	100,000
4150 JOG revenue	82,000	5,000.00	6.10%	20,000
4160 Community Connectors	95,040	50,217.22	52.84%	95,040
4200 Fee for Service - Schools	412,700	314,524.95	76.21%	412,700
4207 Fee for Service - CATC	-	5,000.00	0.00%	5,000
4220 Fee for Service - Other	-	5,000.00	100.00%	5,000
4505 Dividend, Interest (Securities)	73,670	87,195.67	118.36%	91,000
4605 Miscellaneous Revenue	1,000	6,585.43	0.00%	6,585
4905 Dreammakers event	180,000	173,067.38	96.15%	173,067
4915 Golf outing	60,000	17,780.00	29.63%	60,000
4930 Trivia Night	27,500	23,696.97	86.17%	23,700
Total Revenue	3,109,452	2,243,675.85	72.16%	3,159,954
Expenses				
6005 Salary and wages	1,917,814	1,375,280.48	71.71%	1,961,814
6010 Social security payroll tax	118,905	80,370.06	67.59%	118,905
6015 Medicare payroll tax	27,808	18,806.46	67.63%	27,808
6020 State unemployment (SUTA)	26,754	15,266.60	57.06%	26,754
6025 Workers compensation	11,965	8,415.11	70.33%	11,965
6030 Health insurance expense	178,918	140,791.94	78.69%	199,309
6035 Dental insurance	9,989	7,643.17	76.52%	9,989
6040 Life, STD and AD & D	24,763	17,052.46	68.86%	23,000
6045 401 K match	65,484	43,107.98	65.83%	62,000
6100 Advertising	8,000	12,268.75	153.36%	12,500
6110 Bank fees	19,350	16,041.24	82.90%	22,000
6115 Campaign expenses	-	-	0.00%	-
6120 Consulting services	21,750	17,058.75	78.43%	35,750
6130 Depreciation	-	-	0.00%	-
6135 Donor recognition	2,000	2,123.24	106.16%	2,300
6140 Dues & subscriptions	14,455	12,107.70	83.76%	15,200
6145 Emergency Fund	4,000	480.00	12.00%	4,000
6160 Equipment expenses	22,283	7,597.93	34.10%	12,500
6172 Liability Insurance	11,158	12,481.47	111.86%	16,632
6174 D&O Insurance	6,660	4,889.25	73.41%	6,660
6190 Meeting expense	7,550	7,707.44	102.09%	8,300
6200 Miscellaneous	7,930	16,600.61	209.34%	34,000

Cincinnati Youth Collaborative
Budget to Actual - Unaudited
As of March 31, 2018

	Annual Budget	3/31/2018	Goal =75% of Budget	Projection
6210 Office supplies	10,415	7,961.49	76.44%	9,000
6220 Postage	4,720	2,419.51	51.26%	4,720
6230 Printing	5,550	5,653.19	101.86%	6,000
6240 Professional Development	39,150	35,987.86	91.92%	40,500
<i>6250 Professional fees</i>				
6251 Accounting	150,410	112,500.00	74.80%	136,500
6252 Legal	2,000	791.00	39.55%	2,000
6253 Payroll processing	3,865	2,763.39	71.50%	3,865
6254 Plan administration	7,606	3,492.93	45.92%	7,606
6260 Program expenses	363,663	201,501.74	55.41%	408,663
6275 Technology	8,350	6,326.70	75.77%	8,350
6280 Telephone and data	5,910	4,212.22	71.27%	5,910
6285 Temporary personnel	33,000	1,140.00	3.45%	5,000
6300 Travel	15,200	15,253.63	100.35%	22,352
<i>7000 Special event expenses</i>				
7005 Catering	30,500	17,308.17	56.75%	30,500
7010 Professional Services	3,800	-	0.00%	3,800
7012 Entertainment	13,850	14,048.83	101.44%	14,049
7015 Equipment rental	400	6,325.00	1581.25%	6,325
7020 Postage & Printing	4,200	4,273.64	101.75%	5,300
7030 Occupancy	14,500	18,200.52	125.52%	18,200
7035 Supplies	14,225	896.38	6.30%	5,000
7040 Travel	-	30.00	0.00%	30
7045 Miscellaneous - special events	-	5,571.51	0.00%	5,492
Total expenses	3,238,850	2,282,748.35	70.48%	3,360,548
Net gain/ (loss)	(129,398)	(39,072.50)	30.20%	(200,594)
Add(Subtract) back:				
Tomorrow campaign	-	1,900.00		
Net effect of contributed rent	-	(95,002.76)		
Net Saturday Hoops	-	32,524.72		
Net Artlinks	-	31,977.96		
James Gall Memorial Scholarship	-	20,000.00		
Citibank Grant to be used in FY 19	-	125,000.00		
Unrealized gain/ (loss)	-	91,059.79		
Net (loss)/ gain before temporarily restricted	(129,398)	168,387.21		
Temp restricted funds	-	-		
Net (loss) gain after temporarily restricted	(129,398)	168,387.21		
Operational Surplus/ (Loss)	(129,398.00)	(39,072.50)		(200,594)

Note: Ohio College Guides program includes \$133,100 of in-kind salaries paid by College Now for the 10 Americorps volunteers.

May 2018 President's Report

Board/Volunteer recognition

- Marcus Thompson and Maurice Stewart, volunteer committee members, will be spearheading the CYC YP effort with Audrey Holtzman, CYC's volunteer manager.
- Mariemont and Turpin high school students organized fundraisers for CYC.
- Joel Stone, Development Committee and co-chair of 2018 Dream Maker Celebration, United Way Leader and Legend Awards as leading young professions in Developing Resources for Tocqueville
- Thanks to Chuck Ackerman and Tom Marth for co-chairing the annual golf.

Staff/Program/Student recognition:

- JCG students are being nominated for Outstanding Youth in Philanthropy for 2018 National Philanthropic Day.
- Hats off to the Development team for smashing this year's golf goal.
- Thanks to Judith and Leta and all the career specialist for an excellent Career and Development Conference.
- Thanks to Chris for setting up 20 laptops for the UC med mentor program.



Noteworthy items

- Dashboard indicators are green and tracking to goal. Watch out is potential deficit increase because of health care and loss of JOG state monies (\$60k) that were not fully replaced by other revenue sources.
- 50% Expansion of JCG in FY19: three middle school program and one high school JCG program.
- 43% mentoring growth in FY18
- Collaborative discussion with Project Connect (CPS homeless support) to support students enrolled in college with mentors.

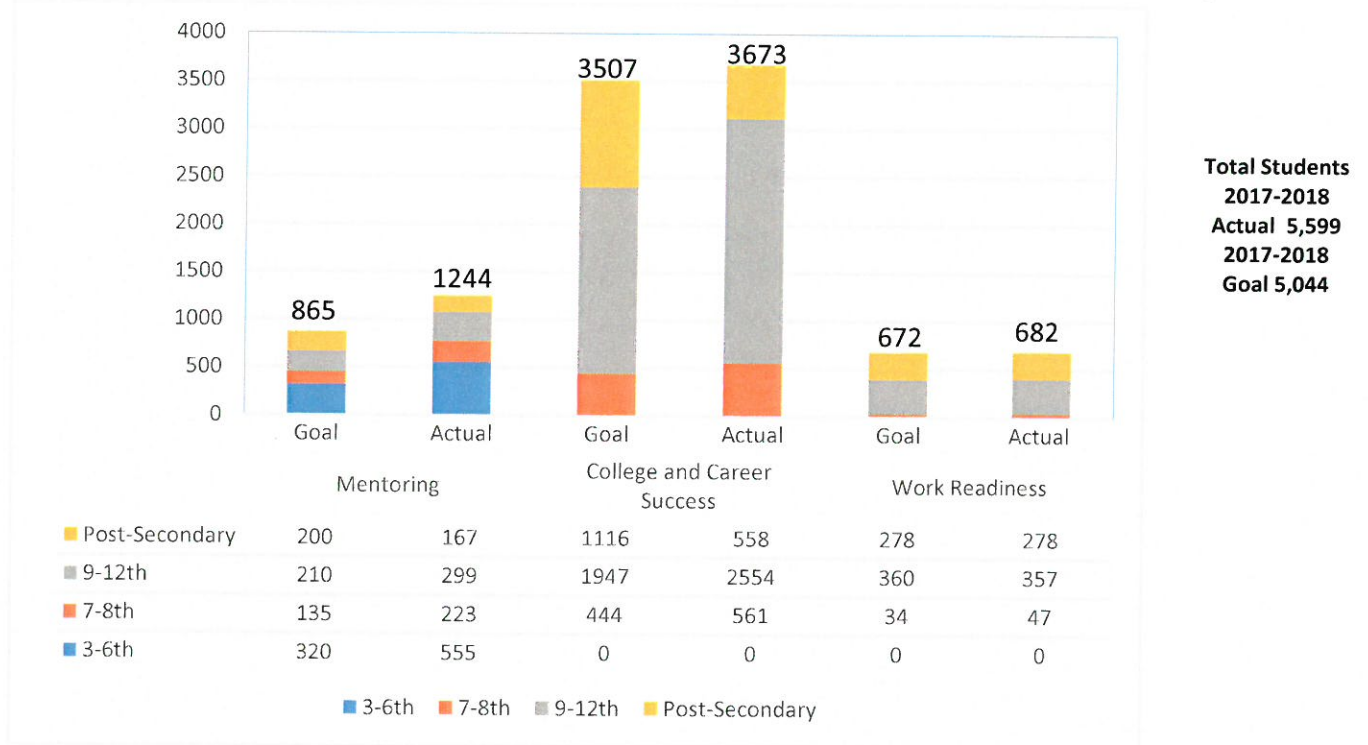
Mission: CYC empowers vulnerable children and young adults to overcome obstacles and succeed in education, career and life

May 15, 2018

	Preliminary Academic Year 2016-2017	Academic Year Goal 2017	Benchmark
Student Grade Promotion	98%	90%	*CPS (87%) & *NCS (89%)
Senior Graduation	95%	95%	*CPS (71%) & *NCS (89%)
College Enrollment	74%	65%	NCAN (53%)
College Persistence	N/A	80%	NCAN (76%)
Positive Outcomes (Enrolled, Enlisted or Employed)	95%	90%	JAG (77%)

*Cincinnati Public Schools (CPS)

*Norwood City Schools (NCS)



CYC Indicators: For Fiscal Year July 1, 2017 through June 30, 2018				
	Measure	YTD (April 30, 2018)		Goal
Volunteers	% of mentors retained >1 year	61%		75 % goal (National is 65%)
	# of mentors and groups	1,107		865
Budget (as of 03/31/18)	Revenue- 58.33%	\$2,243,676	72.16%	\$3,109,452
	Expenses- 58.33%	\$2,282,748	70.48%	\$3,238,850
	Net surplus/deficit – 58.33%	(39,073)	30.20%	(\$129,398)
Development	Total Donors	525 (100%)		522
	Foundation Revenues	\$610,008 (101%)		\$603,500
	Annual Campaign	\$1,141,750 (90%)		\$1,267,500
Marketing	Awareness Touchpoints	85,578 (109.4%)		78,202

Green=On Target

Yellow=Watch-Out

Red= Alert

Updated Growth Considerations

- **WORK READINESS:**
 - Opportunity to expand JCG Middle School Program via CPS support to 3 new sites (Withrow, Woodward and Western Hills High Schools) **(120-180 new students)**
 - Submitting other new proposals (Impact 100) to fuel potential future expansion of program **(40 new students)**
- **COLLEGE & CAREER SUCCESS:**
 - Creating a CYC menu of school support services that can be offered to new school districts by focusing in College and Career Readiness area (ACT Prep, FAFSA, etc) **(# of new students TBD)**
 - Working to have cost breakouts for College and Career service buckets by mid April. Specific next steps tbd pending review of strategic focus priorities
 - Adjusting AOCG service delivery model to serve 8th grade students at 5 CPS K-8 schools **(150 new students)**
- **MENTORING:**
 - Grow College Mentoring with 2nd cohorts at UCBA and Cincy State **(130-160 new students)**
 - Explore Group Mentoring growth opportunities **(# of new students TBD)**
 - Explore affiliation opportunity with Friends of the Children **(24 new students)**
- **OTHER:**
 - Develop Strategic Plan for Maximizing Alumni Opportunity **(# of new students TBD)**

NewsWIB, March 2018

Spotlight on SWORWIB'S In-School Youth

The SWORWIB procures youth service providers through a periodic formal federal process. The last procurement process was done in 2015 with three youth providers selected. Only one provider was selected to serve eligible in-school youth in Cincinnati and Hamilton County. The selected provider was Cincinnati Youth Collaborative-Jobs for Cincinnati Graduates program. Jobs for America's Graduates (JAG) is a national non-profit organization dedicated to preventing dropouts among young people who have serious barriers to graduation and/or employment. In more than three decades of operation, JAG has delivered consistent, compelling results - helping over one million young people stay in school through graduation, pursue postsecondary education and secure quality entry-level jobs leading to career advancement opportunities. A Cincinnati and Hamilton County program has been active for over 35 years and has been a stellar program in the Cincinnati Youth Collaborative since 2012. The following showcase some of the CYC-JCG activities in support of "Jobs for Cincinnati Graduates."

Pre-Apprenticeship



Cincinnati Youth Collaborative-Jobs for Cincinnati Graduates (CYC-JCG) youth are getting a head-start on their careers. Through the Boys & Girls Club of Greater Cincinnati (BGCGC), JCG students Nathan Kendricks, Woodward Class of 2017, and Kamara Cobb, Western Hills University Class of 2018, (pictured above) entered the Journey Steel Program. They started their pre-apprenticeship after their junior year in high school and continued two days a week during their senior year. After successfully completing the

one-year pre-apprenticeship, if they chose to continue, they will be automatically accepted into the Iron Workers Apprenticeship. Journey Steel also provides life skills, financial literacy and etiquette training through the program. Barb Smith, President of Journey Steel, said that they support all of the youth as they transition into the Iron Workers Apprenticeship or whatever career pathway they choose.

When a group from Journey Steel came to Western Hills University this year to meet with school staff to coordinate Kamara's school and work schedule, Victoria Perkins, JCG Career Specialist, recognized one of Journey's employees, Crystal Allen, as one of her former JCG students.

When asked about each of the JCG youth, Ms. Smith's response was, "Nathan is absolutely awesome. He was in the first class of 17 graduates. He was the poster child for the program and a role model for his peers" and "Kamara is a Rock Star. She is a bright young lady and growing by leaps and bounds." Moreover, Kamara was recently named 2018 Youth of The Year by the BGC GC and received a \$20,000 scholarship.

About the pre-apprenticeship program, Nathan said, "I love the brotherhood/sisterhood/siblinghood that's created among the workers. My plan is to progress from an Apprentice, to a Journeyman, to a Foreman and anything else that comes after that."

Kamara said, "The program is very challenging, but I love it! It will give me a jump start at Cincinnati State with credits toward a welding certificate." Kamara plans to attend Cincinnati State and earn a certification in Welding and take Entrepreneurship and Business classes with plans to own her own welding business one day.

Both these JCG youth are well on their way to a successful career and future!

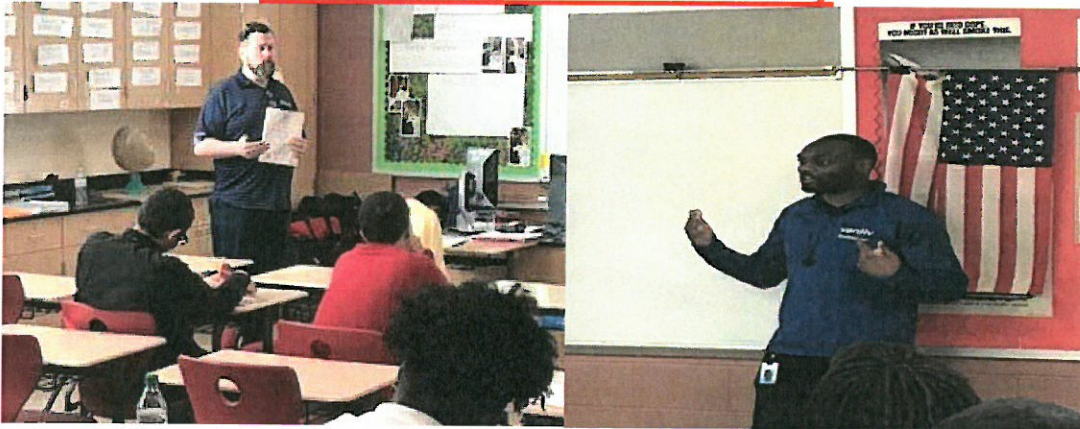
Citi Diversity Event 2018



CYC's Jobs for Cincinnati Graduates students from Aiken New Tech, Western Hills University, Winton Woods, Withrow University and Woodward participated in the first-ever Diversity Event at Citi presented by the Future Focus program. Youth interacted with a panel made up of all of the out-reach Diversity Networks for all Citi employees to assist the community with personal and professional development: Citi Salutes Network, Citi Women's Network, Citi Pride Network, Citi Parents Network, Citi Disability Network and Citi Multicultural Network. The youth were then divided into groups for a tour of the Training Rooms, Production Floor and the ATM Servicing.

Afterwards youth participated in the "Privilege Walk" and finished with team activities, "A Vision of Valuing a Diverse Community" and "Breaking Down the Barriers". The focus of these activities was to challenge the youth to open their minds and hearts and to think about the topics in relation to their own lives. They created an ideal community; what it looks like, how you make it happen, and what three steps they can take to implement into their own school and community. Each team then presented their community and action steps.

North College Hill Career Day



CYC Jobs for Cincinnati Graduates students hosted and participated in Career Day at North College Hill. There were over forty presenters across a wide range of careers. Students participated in four 45-minute sessions in careers of interest, engaged with the presenters and asked questions.

The presenters included Chris Fridel, IBEW/Great Cincinnati Apprenticeship Council (pictured on the left above) and Terence Daniels, former JCG student, and Relationship Manager, Vantiv/World Pay (pictured on the right above). Some of the other companies included: Citi, The Boeing Co., Healthy Moms & Babes, Cox Media Group, The Jewish Hospital Orthopedics & Sport Medicine, UC Health, Amstan Logistics, Starrag Machining Manufacturer, the Air Force, Army and Navy.

Mock Interviewing



CYC students in the Jobs for Cincinnati Graduates program at Taft Information Technology High School have been writing resumes, cover letters, performing job searches, filling out applications, practicing GNAP (Greeting, Name, Affiliation and Purpose), and concluded with mock interviews with CYC management and board members.

Students were given a fictional company and job description and were asked to complete an application and answer interview questions. CYC management and board members used a rating sheet to evaluate students and provide feedback. At the end, they rated themselves and wrote thank you notes to their interviewer. In preparation for the mock-interview, students were engaged in an activity aligning resumes to specific job descriptions. Afterwards, as pictured above, students met with interviewers to receive group feedback and words of encouragement.

Rhonda Summerlin, JCG Career Specialist, shared, "My goal for this project was to not only equip the students with interviewing skills, but to put them in a real-life situation where they would have to apply the skills they've learned in the classroom. It was definitely a teachable moment for them!"

My'Asia Barber, Taft JCG Career Association President, thought the experience was very beneficial. "When I first sat down, I was scared because I had never had an interview before. I felt that I was well prepared thanks to Ms. Summerlin and because of that, I did a good job. The feedback was helpful, and I know what I still need to work on."

University of Cincinnati DEAN'S LIST: April 9, 2018



Med Mentors Offer Laptops for Area Schoolchildren

Twenty local elementary school students will each receive the gift of a new laptop computer from Med Mentors, a volunteer mentorship effort in the College of Medicine, during a special ceremony at 5 p.m. Tuesday, April 10, in the CARE/Crawley Building Atrium. Med Mentors, a student-run program connects 200 mainly medical students to about 150 school-age mentees. Med Mentors works closely with Cincinnati Youth Collaborative (CYC) to train mentors and link them to Cincinnati Public School children for mentorship.

The laptop presentation is funded by a \$10,000 grant from medical staff at Cincinnati Children's and a \$10,000 grant from the Clare Foundation. Charles Cavallo, MD, is president of the Med Mentors advisory board, and Keith Stringer, MD, is faculty advisor for the group, founded in 2001 by Wan Lim, PhD, associate professor emeritus.

NewsWIB, April 2018

Spotlight on Youth Providers



SWORWIB Youth Provider Roundtable

The SWORWIB Youth Provider Roundtable met at the John R. Jurgensen Company – Headquarters on April 19th for a tour of their facilities, review of career opportunities and explanation of the use of the website <https://www.ibuildamerica-ohio.com/>.

Pictured at the recently named “Darryl Barrel” character used for their training and other events are: Dr. Andrea Okun, a presenter to the group on a NIOSH project to train teenagers about workplace safety; Jackie Alf, Jurgensen Executive Vice President and a SWORWIB Board member, who hosted the team for their April meeting and provided the presentation on the industry and company tour; Patricia

Bready, SWORWIB Youth Coordinator; Leta White of CYC/Jobs for Cincinnati Graduates; Nicole Peace, WIOA/CCMEP HCJFS Youth Administrative staff; Thanapat Vichitchot of Literacy Center West of Santa Maria; and Sean Stanbro of ResCare. Jobs for Cincinnati Graduates delivers our in-school youth with Santa Maria and ResCare serving out-of-school youth, 14-24.

Spotlight on In-School Youth



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JCG Competitions and CDC

On April 24, 2018 the Jobs for Cincinnati's Graduates Program held their 36th Annual Career Development Conference. JCG's mission is **Ensuring Academic and Career Success** for the youth in the Greater Cincinnati area. For over 20 years, WKRC Local 12 has hosted their annual competition kick-off at their studio. This year's Jobs for Ohio's Graduate theme was: “JOG – Creating

The students are representatives from Aiken New Tech, North College Hill, Oylar, Taft Information Technology, Western Hills University, Winton Woods, Withrow University and Woodward Career Technical High Schools. Competitions were held in the areas of Public Speaking, Cover Design, Student's for Service, Telephone Customer Service, Application Completion, Employability Skills Testing, Interviewing, Decision Making, and Team Challenge and were judged by business and community leaders. Students participated in Beauty / Brains / Brawn team building workshops during the day.

Jobs for Cincinnati's Graduates is an accredited course which facilitates a School-to-Work Readiness Program focusing on competencies in Career Development, Job Attainment, Job Survival, Basic Skills, Leadership and Self-Development, and Personal Skills. There is also a strong commitment to Service Learning/Community Service projects throughout the school year. This school year alone, JCG students collectively performed over 11,000 hours. Some of JCG's annual partnerships include: The Bethany House, Hoxworth, Be the Match, Free Store Food Bank, Wesley Community Services Meals on Wheels, Pennies for Patients (Leukemia and Lymphoma Society), Breast Cancer Awareness and American Cancer Society just to name a few.

All 1st place winners will then compete in Columbus at the Jobs for Ohio's Graduates State Conference on April 30th against 1st Place winners from: JOG Greater Canton, JOG East Central (Zanesville), JOG Summit/Medina, North Central JOG (Delaware), JOG Cleveland, and JOG Miami Valley.

Spirit Award Winners
Leah Johnson and Bryan Madrid-Cortez (both WIOA)

Each year CYC's Jobs for Cincinnati Graduates Program presents a Macy's and P&G Spirit Award to two students who exemplifies JCG and the Cincinnati Career Association goals (Leadership Development, Career Development, Civic Awareness, Social Awareness and Community Service/Service Learning), leads other students through regular participation in JCG training and Career association activities, inspires and encourages others, and has overcome challenges in order to achieve success in school, in work, and in JCG Career Association activities.

This year's winners are: Macy's Spirit Award – Leah Johnson, Taft Information Technology, who will be attending U.C. Blue Ash, majoring in Nursing and P&G Spirit Award - Bryan Madrid-Cortez, Western Hills University who plans to enter the IBEW Electrical Apprenticeship. Each recipient and their JCG Career Specialist receive a plaque and the students, received a \$1,000 scholarship.

LEADERS HONOREES



IMPROVING OUR COMMUNITY

Allison Kropp | *Community Volunteer*

Allison Kropp has been instrumental in the launch of United Way's new online tool BoardBank, a collaborative effort between community partners to find or fill positions on nonprofit boards and committees with the best leaders in Greater Cincinnati. In 2017, Allison began serving as Chair of the BoardBank Advisory Committee, which is comprised of representatives from 17 organizations with key roles in our region's leadership development training programs and the nonprofit community. From acting as an all-star advocate, looping in other community members, fundraising and providing strategic direction, Allison has gone above and beyond to ensure that BoardBank was able to come to fruition and has the framework to be successful for years to come. Allison is committed to working to improve the quality and impact of the charitable organizations in Cincinnati and beyond.



DEVELOPING RESOURCES

Joel Stone | *Fifth Third Bank*

Joel Stone is a member of United Way's Tocqueville Society, and in 2017, he began serving on the Tocqueville Cabinet. Stone was an integral part of the Tocqueville Cabinet's success, which saw 82 new members of the Tocqueville Society in 2017, including 25 new members he garnered from Fifth Third Bank, more than doubling Fifth Third membership from the year prior. Joel joined United Way's Foundation Board in 2018 and will serve on the Tocqueville Cabinet for a second year as the young professionals leader. Joel is a strong community advocate for United Way, tirelessly sharing United Way's mission and message as it relates to lifting families out of poverty. As a young professional in Tocqueville, he has quickly established himself as a leader in the group. Prior to joining Tocqueville, Joel was a member of both United Way's Herbert R. Brown Society and Emerging Leaders group for young professionals.



COMMUNICATING OUR MESSAGE

Tom Kirkpatrick | *ECO Engineering*

Tom Kirkpatrick has been a member of United Way's Tocqueville Society since 2008 and a past member of United Way's Campaign Cabinet. During his time at P&G and now as President of ECO Engineering, he has gone above and beyond expectations to serve the community. Each year for ECO Engineering's United Way campaign, Tom orchestrates a digital kickoff for all of his employees in Cincinnati and throughout the country to reiterate the importance of United Way and giving back to the community. For employees outside of the Greater Cincinnati region, Tom connects them to the local United Way in their community, using United Way as a way to build unity amongst his national team. In 2016, Tom led ECO Engineering to complete a pro-bono project for United Way agency partner, the DCCH Center for Children and Families. More than 100 employees from around the country volunteered their time to design and implement a new, energy efficient lighting system for the DCCH facilities. The project saves DCCH roughly \$10,000 per year.



COMMUNICATING OUR MESSAGE

Ryan McNeely | *Paycor*

Ryan McNeely is a business analyst and artist. His approach is to understand the requirements and then deliver on a solution that is both impactful and innovative. He had a concept to leverage his artistic talent and his relationships in the artistic community to have an art sale to benefit United Way. Ryan brought his idea to life by partnering with United Way to deliver an event, Giving & Art United. This was a new event format for United Way and brought together a diverse group of people who might not have had a chance to hear the United Way story and message. The event drew over 100 attendees and the art sale raised \$3,800 for United Way. Most importantly, a different group of people engaged with the work of United Way in a new way. Ryan believes to achieve success, you must be a champion of others and facilitate action.

SPECIAL VOLUNTEER AWARD



CLEMENT L. BUENGER AWARD FOR LEADERSHIP IN EDUCATION

Kent Wellington | *Graydon*

and

Lauren Hannan Shafer | *Community Volunteer*



Kent Wellington and Lauren Hannan Shafer serve as co-chairs for Saturday Hoops, a program in Over-the-Rhine and a part of Cincinnati Youth Collaborative (CYC), a United Way agency partner. Saturday Hoops, now in its 14th year, is a growing group of friends and vulnerable kids who get together on Saturday mornings (January through May) for some fun, faith and positive role modeling through a variety of activities. The goal is to connect one-on-one with kids and have them feel important, loved and confident by playing basketball together, creating art, circuit training, weekly speakers, healthy snacks, lunch and much more. Saturday Hoops has been a part of CYC since 2014, which has been integral to helping match participating children with CYC mentors.

Kent Wellington has mentored vulnerable kids in the Greater Cincinnati community for the past 25+ years. He has been involved with Saturday Hoops from the beginning, helping lead the effort from 3-4 volunteers with 10-15 kids, to now 14 years later having over 700 volunteers and 500 kids as part of the program. He served on the CYC Board of Directors for approximately 15 years, including 11 years as Board Chair. He is currently a member of the CYC Advisory Board.

Lauren Hannan Shafer has co-chaired Saturday Hoops since 2012, and additionally has served as a CYC mentor since 2015. She has always been drawn to helping children as a Big Sister in high school, helping to launch the Cincinnati Chapter of the Make-A-Wish Foundation. She is also an ArtWorks trustee and chairs the ArtWorks Adopt an Apprentice program.

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